



# POST OAK CENTRAL



## Financially Speaking



WITH ITS UNIQUE BLEND OF FINANCIAL OFFERINGS AND A RECENT MERGER WITH THE LARGEST EXECUTIVE SERVICES COMPANY IN THE NATION, THE CONTROLLER GROUP IS A FORCE TO RECKON WITH

The Controller Group was founded in Dallas in 2001 as a finance and accounting consulting firm. The founding partners, all alumni of Ernst & Young with significant consulting expertise, brought years of experience and reputation to the new company.

In the beginning, project accounting was the mainstay of the business for TCG, as the firm came to be known. The company prospered, attracting clients locally in the Dallas area and from throughout the state.

However, when the Sarbanes-Oxley Act was enacted in 2002, top management realized that companies around the nation were going to be seeking out professionals who were qualified to assist them with the daunting task — and considerable pressure — of meeting the requirements of the legislation.

TCG, with a sharp business sense and some top audit professionals on board, set out to market the firm's ability to help clients deal with the intricacies and compliances of Sarbanes-Oxley (SOX).

And it worked. TCG found a receptive audience for not only its mainstay financial services but also its ability to relieve the hassles of SOX compliance.

As proof, today, TCG has grown to have a staff of more than 100, with offices not only in Dallas, but also in Austin and Fort Worth. Most recently, the Houston office

opened in November 2005 in 1 Post Oak Central, choosing the development for its central location and the building for its Class A status.

"Sarbanes-Oxley compliance and IT consulting fueled the majority of the growth during the first four years. We hit at the right time and were able to recruit and retain some really talented audit and IT audit professionals to take advantage of the demand for SOX expertise," says Doug Cunningham, Acting Director of the Houston TCG office. "We have done a good job of diversifying over the past 18 months and currently offer a wide ranges of consulting services — including internal audit outsourcing, accounting and financial services and executive search."

### A National Footprint

In August 2006, TCG furthered its growth and potential when it became a division of Tatum, LLC, the largest and fastest-growing executive services firm in the United States. The move followed a longstanding strategic alliance between the two firms.

Together, the two firms will continue to focus on helping companies address urgent leadership and management needs, strategic business issues and the increasingly complex regulatory requirements in the areas of finance, accounting and information technology.

"From the beginning, the idea for TCG has been to win Texas in terms of consulting and some day take the company national," continues Mr. Cunningham. "Now, with Tatum's presence, we have a national footprint that accelerates growth and opportunity as we move to major markets outside of Texas."

"Tatum approached us for our experience, breadth of service offerings and reputation for excellence across the accounting, financial, internal audit and technology markets," said Kurt Wilkin, TCG Founder and Managing Director. "Tatum's offerings mesh well with our services to create a scope of capabilities that far exceed our clients' individual human capital needs and expectations."

### The Right Mix of Services

With a focus on establishing lasting client relationships, The Controller Group consistently delivers results in the following areas:

- Sarbanes-Oxley consulting: helping companies with initial compliance, stay in compliance and acts as liaison between client and auditors;
- IT Solutions: a natural offshoot of compliance consulting, this division provides IT professionals as part of the compliance teams;
- Internal Audit Services: provides outsourcing for companies; and
- Accounting and Financial Services: includes staff augmentation in key positions and audit and transaction support.

Additionally, the firm recently launched TCG Solutions to provide personnel solutions for permanent and interim staffing. Clients of TCG range from large, multi-national Fortune 500 companies and smaller, transitional companies and everyone in between. Clients include names such as BP Amoco and Devon Energy. Additionally, the financial services firm is also called in by Big 4 accounting firms to assist on projects where the Big 4 firms are the independent auditors.

“On average, our associates typically have ten years of experience with a mix of “Big 4” and industry experience,” says Mr. Cunningham. “We hire only seasoned professionals. Our clients expect the best and we deliver, as we don’t use our clients as a training ground for our associates.”

### Customer Services

Alontí Café	713-960-8352
Bally Total Fitness	713-960-1037
Car Butler	713-871-9961
Dr. Alexandra Garcia	713-960-0505
Frost Bank	713-388-7616
Gymboree Play & Music	713-953-0444
Kompany Kids	713-621-4006
Out to Lunch Deli	713-621-4643
Post Oak Dry Cleaners	713-850-1445
Post Oak Sundries	713-621-1511
Pro Staff Personnel Services	713-623-8822
Security	713-961-0250
Shoe Shine	Lobby (POC2)
Stewart Title Commercial	713-625-8702
Stewart Title Fine Properties	713-625-8626
Stewart Title Residential Closing	713-627-1310
Stewart Title Retail Closing	713-627-1310
Tommy’s Grill & Café	713-622-4407
Tranquility Salon & Day Spa	713-355-6666
V&V Sandwich	713-840-9431

### Confidence for the Future

“The combined power of Tatum and TCG is going to be a unique opportunity for us,” says Mr. Cunningham.

“Once we get everything in sync, it will provide our folks with some amazing opportunities for development and growth.”

“Crescent has had a relationship with The Controller Group in other cities, and we are pleased to have been chosen as the firm’s Houston headquarters,” says Ted Freyer, Director of Property Management, Galleria Properties. “From the beginning, TCG has offered a competent staff of seasoned professionals who are dedicated to offering clients the financial services they need.”

For more information about The Controller Group, visit [www.controllergroup.com](http://www.controllergroup.com).

### Post Oak Central Adopts New HISD School for FACES of Change®

Thank you for your continuing support of the Crescent FACES of Change program. We just completed three successful years with A. A. Milne Elementary, and we have begun a new three-year partnership with Pilgrim Elementary. The elementary school, located at 3315 Barrington Street just off Richmond near Chimney Rock, has a student body of approximately 740 children, about 98 percent of whom are classified as economically disadvantaged.

Your continued support and teaming with us on behalf of these young Houstonians clearly makes a positive difference in their lives. If you would like to take an active role in this program, please give us a call at 713-871-0500 or e-mail me at [tfreyer@crescent.com](mailto:tfreyer@crescent.com). We’re always interested in hearing from you.

**TED FREYER,**  
Director of Property Management,  
Galleria Properties

Visit our web site, [www.postoakcentral.com](http://www.postoakcentral.com) for up to date information on Post Oak Central

### POST OAK CENTRAL

2000 Post Oak Boulevard, Suite 1950 • Houston, Texas 77056  
Tel: 713-871-0500 • Security Office: 713-961-0250

#### MANAGEMENT TEAM

Director of Property Management, Galleria Properties	Ted Freyer
Assistant Property Manager	Tom Scalley
Chief Engineer	Richard Goerlich
Customer Services Coordinator	Lori Cortez
Administrative Assistant	Mari Ugalde
Accounting Manager	Marvar Bowman
Property Accountant	Debbie Lewis
Accounting Assistant	Sophie Bailey

For Leasing Information at Post Oak Central, please contact: **Bill Schneidau**, 713-840-1170

